# THE RESUME & COVER LETTER GUIDE



**SEARCH FOR & APPLY TO INTERNSHIPS & JOBS** 

Sign into your MyVCCCD Student Portal & click on 'Job Board - Career Center' under Student QuickLinks

VC Career Center

venturacollege.edu/career

805-289-6473

Revised 3/2019

# How to Write a Résume

### WHAT IS A RESUME?

A resume is a summary of your experience and skills as they pertain to employment goals. Effective resumes:

- Emphasize relevant accomplishments and potential contributions to an organization
- Focus on the skills and requirements necessary for a specific job
- Are concise, well-organized, and error free
- Are easy to read and grab the reader's attention in 30-seconds

### **KEY TIPS**

- ► Format
  - Appropriate length is 1-page, with 1-inch margins. Margins can be made narrow, to 0.5, if needed.
  - 11-12 point font with an easy to read font style, such as Times New Roman, Calibri, Arial, or Garamond.
- ► Write a targeted resume
  - Use your target job description to uncover specific needs and industry buzzwords. If your resume includes language and skills from the job description it is more likely to be selected.
  - Targeting your resume with keywords from the job description is especially important as employers often use Applicant Tracking Systems to first scan your resume and filter job applicants.
- ► Organization
  - Key sections to include: Education, Experience, Skills, Leadership or Involvement (see examples on reverse).
  - Include name and contact info at the top of the resume, typically followed by Objective or Education section.
  - List experiences in reverse chronological order within each section (i.e. most recent experience first).
- ► Write accomplishment statements (bullet form is recommended)
  - In Experience section(s), statements should focus on accomplishments. Avoid generic, vague statements.
  - Do not use first-person pronouns (I, me, my) or articles (a, an, the). See the Writing Accomplishment Statements Worksheet:

### **GET STARTED**

- 1. Self-evaluation. Self-evaluate and identify what you should include and what you can omit in your resume. Use the Self-Evaluation Worksheet to brainstorm and match your experiences to a particular job description.
- 2. Write your first draft, revise, then get feedback. Use the examples (*see reverse*) to guide your first draft. Read each section over carefully and be sure you have effectively conveyed the skills you wish to emphasize. Proofread for spelling, capitalization or punctuation errors. Have your resume critiqued at the Career Center.
- **3. Create multiple versions.** You may need to have multiple versions of your resume for different industries or positions. Keep an updated master document with all your experiences so that you can pull from it as needed.
- **4.** Save in multiple formats. When submitting as an email attachment or uploading through an online application, send the resume as a PDF to avoid formatting issues and save the file as yourname.pdf. You may also wish to convert the document to a text-only/non-formatted version suitable for copying into applications.

# Self-Evaluation Worksheet: Resume/Cover Letter/Interview Prep

It is crucial to tailor your resume and cover letter to highlight your qualifications that are relevant for each position you apply for to increase your chances of getting an interview. This worksheet can help you self-evaluate and identify what you should include and what you can omit. It can also help you improve your effectiveness and success at job fairs and in interviews by helping you anticipate questions to communicate your relevant background to employers. See completed example on next page.

Responsibilities, Duties, Required Skills and	Your Related Experience
Experience	(work experience, internships, class projects,
(for the job you are applying for)	student organizations, technical skills, etc.)

# **Self-Evaluation Worksheet: Complete Example**

Responsibilities, Duties, Required Skills and	Your Related Experience			
Experience	(taken from work experience, internships, class			
(taken from a job posting description for a Medical Assistant position)	projects, student organizations, skills, etc.)			
Affinity for people; can establish rapport with patients	3 years customer service experience			
	Volunteer greeter at hospital			
Commitment to team and strong worth ethic	2 years on leadership team for Holistic Health Club			
	as Treasurer			
	Team presentations for classes			
Schedule patient appointments	Training in computerized appointment books and			
	patient management systems			
Experience with common insurance inquiries	Basic knowledge of the three government insurance			
	cards gained through VC courses			
Develop and create flyers, order forms, and brochures	Created flyers to advertise annual events for club using Publisher			
	Assisted in creating order forms using Google forms			
	through internship			
Excellent interpersonal and communication skills	Experience at VC giving oral presentations using			
(written and verbal)	PowerPoint			
	Experience creating written reports for technical writing class and capstone course			
Strong analytical and organizational skills	Analyzed patient data and health trends for market			
Strong anarytical and organizational skins	research project and made recommendations			
	Use project management apps to organize class			
	projects and team responsibilities for student org			
Familiarity with computer applications including MS Word/Excel/PowerPoint, PhotoShop	Experience using MS office suite for work and school assignments			
	Experience using similar design platform (Publisher)			
	through leadership role			
Pefereed bilingual in Spanish	Fluent in Spanish			
Required enrollment in a AA/AS, BA/BS, or certification program	Enrolled in Associate of Science in Medical Assisting – Administrative at VC; expected to be completed in May 2019			

# Writing Accomplishment Statements Worksheet

The point of the resume is to showcase your brand. Your brand is used to demonstrate who you are and what matters most to you.

By showcasing your accomplishments on a resume, you can help the prospective employer assess your ability to do the job. Use "Accomplishment Statements" to describe your achievements in the experience section. Quantify your work whenever possible. Avoid generic and vague statements.

#### EXAMPLE

#### Generic, vague statement:

#### Local Philanthropy Society

Event Coordinator

• Planned charity events

#### Strong, descriptive, quantified statement:

Local Philanthropy Society

Event Coordinator

• Coordinated three fundraising events for local shelters which raised over \$8,000 (20% over goal) and greatly improved community awareness

Action verb + Project Coordinated three fu

three fundraising events for local shelters

which raised over \$8,000 (20% over goal) and greatly improved community awareness

Result

#### Accomplishment

\_

Coordinated three fundraising events for local shelters which raised over \$8,000 (20% over goal) ad greatly improved community awareness

#### Try It Yourself!

Write an example of an accomplishment statement that showcases the above:

+

Action verb:			
+			
Project:			
+			
Result:			
=			
Accomplishment: _			

# **ACTION VERBS**

#### Each bullet statement on your resume should start with an action verb.

Accelerated Accompanied Achieved Acquired Adapted Addressed Administered Advised Analyzed Anticipated Appreciated Arranged Aspired Assembled Assisted Audited Budgeted Built Calculated Centralized Changed Clarified Collaborated Commanded Completed Composed Conceived Condensed Conducted Constructed Contracted Controlled Converted Cooperated Coordinated Correlated Created Cultivated Decided Delegated Demonstrated Designed Determined Developed Devised Directed Discovered Displayed Doubled

Drafted Earned Edited Educated Effected Eliminated Enacted Encouraged Enforced Engineered Enhanced Established Evaluated Exceeded Executed Exhibited Expanded Explained Facilitated Finalized Financed Forecasted Formalized Formed Formulated Founded Generated Governed Graduated Guided Handled Headed Hired Identified Implemented Improved Improvised Increased Induced Influenced Informed Initiated Innovated Inspired Installed Instructed Insured Integrated Intensified

Interpreted Interviewed Invented Justified Keyed Keynoted Launched Led Licensed Located Maintained Managed Manufactured Marketed Mastered Minimized Monitored Motivated Negotiated Nominated Normalized Obtained Officiated Operated Ordered Organized Originated Oversaw Participated Perceived Perfected Performed Piloted Pinpointed Pioneered Placed Planned Prepared Presided Prevented Procured Produced Promoted Proposed Proved Provided Publicized Published Recommended Reconciled Recruited Reduced Reinforced Related Reorganized Reported Researched Resolved Reviewed Revised Scheduled Secured Selected Separated Served Serviced Set up Simplified Solved Sparked Staffed Streamlined Structured Succeeded Supervised Supported Surveyed Taught Tested Trained Transferred Transformed Unified Used Utilized Verified NOUNS

Ability

Ambition

Diversity

Economy

Excellence

Harmony

Imagination

Honor

Confidence

Ingenuity Judgment Merit Prestige Progress Recognition Stability Success

#### ADJECTIVES

Accelerated Active Capable Comprehensive Conscientious Detailed Determine Distinctive Educated Effective Efficient Exceptional Exclusive Goal Oriented Helpful Honest Lasting Loyal Mutual Notable Permanent Popular Practical Proficient Punctual Reasonable Reliable Responsible Revamped Satisfied Simplified Substantial Superior Unified Useful

#### **Top Skills Employers Want**

- 6. Computer skills/Digital Fluency/Technical Skills
- 7. Flexibility/Adaptability/Resilience
- 8. Interpersonal skills /Empathy
- 9. Resilience/Self-Awareness
- 10. Social/Diversity Awareness

Resume checklist adapted from George Mason University

Teamwork skills/Collaboration

4. Initiative/Entrepreneurial Mindset

Analytical skills/Problem Solving

Communication skills

Strong work ethic

1. 2.

3.

5.

Skills

#### **EXAMPLE RESUME**

# **FirstName LastName**

(805) 555-5555

FirstNameLastName@gmail.com

#### **OBJECTIVE**

Seeking (insert position here) at (insert company or industry) utilizing (insert skills you will contribute to the company).

#### **EDUCATION**

Associate of Science, Business Management Ventura College - Ventura, CA

Expected graduation date: May 20xx

#### **EXPERIENCE**

Position Title, Company Name

City, State

- Add bullet points that summarize accomplishments and skills related to the job/position for • which you are applying, not simply duties of position.
- Bullet points do no need to be full sentences but should have enough detail to get the point across; include numbers, percentages, and dollar amounts where applicable.
- Start bullet point with an action verb using the proper tense.
- Periods are an optional punctuation on a resume, but if you are going to use them be consistent throughout your resume.
- Within a category (i.e. Experience) show most recent activity first, and then go back in time.

#### Supervisor and Server, El Tecolote Restaurant

Camarillo, CA

- Promoted to supervisor after six months due to excellent performance and customer reviews
- Managed frequent changes to staff scheduling for team of 10 and trained new employees
- Ensured adherence to Occupational Safety and Health Administration standards and policies

#### **COMMUNITY INVOLVEMENT**

Vice President, Associated Student Body

Adolfo Camarillo High School, Camarillo, CA

- Organized monthly social events and a fundraiser that raised over \$800 for an animal shelter
- Attended weekly cabinet meetings and collaborated with team to conduct student outreach
- Reported monthly to President and staff supervisor on funds, objectives, and event planning

#### Camp Tutor, STEM Summer Program Camarillo, CA

- Provided one-on-one and small group tutoring to sixth grade students in Math and Biology
- Created study guides for students which improved test scores by 5% in three months

#### **SKILLS**

Computer: Proficient in Adobe Creative Suite, Excel, and Google Analytics Languages: Fluent in Spanish and English

As you move forward in your career, remove older or less relevant experience (i.e. high school experience) and replace with more recent experience and skills related to your field.

Display language skills and technical skills, specifically those important in your industry. Be sure to indicate level of proficiency/fluency.

September 20xx – June 20xx

June 20xx – August 20xx

April 20xx – January 20xx

Month/Year - Month/Year

Include your phone number and an appropriate email address (ideally

an email with your first and last name). Your physical/mailing

address is optional.

#### EXAMPLE RESUME

Do you have a LinkedIn profile or professional website/portfolio? Share the public URL.

# **Michelle Mills**

(805) 555-5555 · FirstNameLastName@gmail.com · www.linkedin.com/in/firstnamelastname

California Certified Medical Assistant The California Certifying Board for Medical Assistants	2018 – Present 05/2017	
Associate of Science in Medical Assisting – Administrative Ventura College – Ventura, CA		
Relevant Coursework: Medical Coding, Electronic Health Records, Me	edical Insurance	
SPECIAL SKILLS		
<ul> <li>Medical screening</li> <li>Patient charts</li> <li>Medical record management</li> </ul>	• Administrative support	
RELATED EXPERIENCE		
Medical Assistant, Corner Health Clinic – Ventura, CA	02/20xx – Present	
<ul> <li>Answer office phones and schedule appointments</li> <li>Greet patients and prepare them for examinations</li> <li>Obtain patient medical history and vital signs</li> <li>Assist physician during patient examinations</li> <li>Perform routine laboratory tests and administer injections</li> </ul>	Notice how the first job lists generic, va tasks. Now, notice how the second job elaborates on accomplishments and strengths using action-oriented accomplishment statements. Your goal i write statements like the second job.	
<ul> <li>Front Office Assistant, Optometry Office – Santa Paula, CA</li> <li>Answered patient inquiries and resolved complaints on the telephon</li> <li>Coordinated appointment scheduling and handled patient fees and t</li> <li>Retained accurate office records with correct filing, ensured patient administered patient pre-tests and exams</li> <li>Assisted with new employee training and educated coworkers on or</li> <li>Supported diverse clientele with eyeglasses selection, creating a week</li> </ul>	ransactions confidentiality, and ffice procedures	

#### OTHER EXPERIENCE

Assistant Coach, AYSO – Camarillo, CA

- Helped coordinate three regional tournaments annually and organized travel schedules
- Initiated and implemented text messaging tree to improve communication among players, families, and coaching staff

#### **VOLUNTEER EXPERIENCE & ACTIVITIES**

**Member**, Alpha delta Nu (Nursing) – Ventura College **Member**, Holistic Health Club – Ventura College **Volunteer**, American Heart Association – Ventura, CA 09/20xx - Present03/20xx - Present05/20xx - 11/20xx

07/20xx - 9/20xx

You can create multiple "experience" categories and organize them to highlight more relevant experience higher on your resume.

#### **EXAMPLE RESUME**

# **CHARLIE FUJIMOTO**

(805) 555-5555 | FirstNameLastName@gmail.com | 1234 Street Address, Ventura, CA 93003

#### **OBJECTIVE**

To utilize my leadership, military, and criminal justice experience as full-time employee with the Ventura County Sherriff's Office.

Your name should be at the top, 2 points larger than the rest of resume.

#### **EDUCATION**

#### **Certificate of Achievement in Criminal Justice**

Ventura College – Ventura, CA

Relevant coursework:

- Legal Aspects of Evidence
- Criminal Investigation

#### **CRIMINAL JUSTICE & LEADERSHIP EXPERIENCE**

Intern, Ventura County Probation Office – Ventura, CA

- Conduct initial interviews of individuals to obtain personal history for court records
- Provide referrals to counseling groups for drug and alcohol treatment
- Identify community service sites and monitor service hours of 10 individuals on probation

#### Team Leader, United States Army National Guard – San Diego CA

- Served two combat tours of active duty service overseas and managed 5 employees
- Provided ongoing training and evaluations for employees regarding performance
- Managed United States Army equipment worth over \$1,000,000
- Possess current Department of Defense Secret Clearance

#### WORK EXPERIENCE

Student Assistant, Veteran Resource Center, Ventura College – Ventura, CA April 20xx – Present

- Provide a welcoming environment to incoming veteran students and lead campus tours
- Assist with office tasks and direct students to resources such as V.A. educational benefits

#### Research Analyst, ABC Company – Ventura, CA

- Maintained and entered data from customer satisfaction surveys and ran reports using Excel
- Created web-based tutorials and handouts to support staff training on database usage
- Designed flyers to promote research and community outreach using Adobe Photoshop

**Office Assistant**, Neighborhood Nonprofit – Ventura, CA

- Entered relevant data into organization's online database to prepare for quarterly reports
- Created and maintained monthly schedule of up to 100 volunteer for 10 community events

#### **INVOLVEMENT**

Member, Pre-Law Club – Ventura College

September 20xx – Present

#### SKILLS

**Computer:** Basic knowledge of Data Visualization Software and creating charts and graphs Languages: Fluent in English and intermediate fluency in Spanish

> Within each section, list experiences in reverse chronological order, starting with the most recent first.

If you include an objective, specify what you will contribute to the company.

May 20xx - 20xx

Expected May 20xx

Juvenile Law and

Procedures in CA

March 20xx – Present

June 20xx – August 20xx

February 20xx – May 20xx

# **Resume Review Checklist**

Layout & Appearance	Yes	No	Comments/Notes
Is my name at the top of the page, 2 points larger than rest of resume and in bold?			
Are my address, phone number and email easy to read and accurate?			
Do you have an appropriate email address and have you changed your cell phone message to be professional?			
Is my resume an appropriate length?			
Is formatting (e.g. bold, font, bullet sizes, heading styles) consistent throughout the resume? 11-12 point font			
Are the headings and statements evenly spaced?			
Are verb tenses in the present tense for current jobs?			
Are verb tenses in the past tense for previous jobs?			
<b>Do I have approximately 2-6 statements per job?</b> (Bullet form is recommended.)			

Content	Yes	No	Comments/Notes
Did I include the following content: Highlights, Education, Experience, Related Activities, Accomplishments and Skills?			
Does my education section state my degree and expected graduation date? Did I include a highlight about my education?			
Is my education section in the best location on my resume?			
Do my statements demonstrate major accomplishments rather than routine tasks/duties? Did I DESCRIBE what I did rather than just LIST or TELL? (See list of Adjectives)			
Did you include relevant courses that you took in school to show your skills and abilities or a Technical Skills section?			
Do my accomplishment statements start with action verbs? (See list of Verbs)			
Do my accomplishment statements demonstrate the use of key skills? (See top skills employers seek on the next page and review job title and industry for key words.)			
General Comments and Suggestions or Questions			

# How to Write a Cover Letter

## WHAT IS A COVER LETTER?

A cover letter is your personalized, one-page sales pitch or introduction to an employer and should:

- Explain why you are sending the resume and how you heard about the position
- Link your skills, experience, and education to the requirements of the position
- Focus on your interest in the organization and what you can contribute to the team
- Convince the reader to look at your resume

Each resume you submit for a job opportunity should be accompanied by a cover letter, unless otherwise directed. Some industries and recruiters weigh cover letters heavily in the application review process. Do not submit a vague or general cover letter, be sure to tailor the letter to the job opportunity.

### **KEY TIPS**

#### ► Format

- Cover letters are often submitted as an email attachment or uploaded as part of an online application. Just like with your resume, send the cover letter as a PDF to avoid formatting issues.
- Always include a personalized introduction in the body of an email in addition to attaching a formal letter.
- ► Target to the particular organization and position
  - Tailor each letter to show the connection between your qualifications and the employer's requirements. Use the Self-Evaluation Worksheet to help you prepare.
  - Demonstrate your knowledge about the organization and your passion for the industry.
- ► Appropriately address your letter
  - Target an individual whenever possible when addressing your letter. If a name is not available, use a professional greeting such as "Hiring Manager" or "Internship Coordinator."
- ► Mention referrals
  - If someone has referred you to the position or organization (e.g. an alumni contact, faculty, etc.), mention this at the beginning of the letter.

### **GET STARTED**

- **1. Begin your narrative.** Briefly share your major, degree anticipated and how you found the opportunity. You may choose to get creative to "hook" in the reader.
- 2. Express your interest. Demonstrate enthusiasm for the position and organization.
- **3.** Share your experience. Use specific examples. Match your experience with the position requirements whenever possible.
- **4.** Convince the employer. Show that you possess the skills and abilities they are looking for and that they should offer you an interview.
- **5. Express gratitude.** End the letter by thanking the reader for their time and consideration. Be sure your contact information is included in your letter header or following your signature line.

## **Jaime Castillo**

(805) 555-5555 | FirstNameLastName@gmail.com

April 30, 2018

Jane Smith ABC Hospital 1234 Ventura Road, Ventura CA 93003

This is an example of a traditional cover letter. Feel free to get more creative (as appropriate in your industry).

Dear Jane Smith:

I am excited to apply for the part-time Medical Assistant position with ABC Hospital. I recently completed the Medical Assisting program at Ventura College and have one year of internship experience in a medical setting. I am passionate about the medical field and eager to contribute my skills to the team at ABC Hospital.

Through my medical assistant internship, I gained experience communicating with patients and medical professionals. I also used the Microsoft Office Suite daily to track office tasks and streamline communication with a team of interns. Through my coursework, I have strengthened my knowledge of insurance protocols, electronic patient records management systems, lab test requisitions, and medical terminology. Additionally, I have exceptional customer service skills, which I developed through 5+ years in retail and food service. My combination of patient and customer service experience, along with my knowledge of the medical field, will allow me to immediately contribute to your team.

I am confident my skills and prior experience make me an excellent candidate for this position. Thank you for your time and consideration. I look forward to the opportunity to interview for the Medical Assistant position.

Sincerely,

Jaime Castillo

Jaime Castillo

If you are submitting a hard copy cover letter in person, include a signature before your printed name. When submitting a cover letter electronically, omit the signature and conclude your letter with your printed name.

## **Michelle Mills**

(805) 555-5555 • FirstNameLastName@gmail.com • 1234 Street Address, Ventura, CA 93003

October 2, 2017

Human Resources Department Family Care Center 4667 Telegraph Road, Ventura CA 93003 Your cover letter header should match your resume header. Think of this as part of demonstrating your brand and attention to detail.

Dear Selection Committee:

I will be completing my Associate in Science in Child Development at Ventura College this semester, after which I will be available for full-time teaching assistant positions. I was referred to the Teaching Assistant position at Family Care Center by my professor, Jane Good, and I am excited to submit my application.

I am well qualified for the part-time Teaching Assistant position for several reasons:

- I have 3+ years of experience within child development and early education. Through my positions as an aid for toddlers and as an after school tutor for elementary students, I excelled in providing support to professional staff. I also have experience integrating developmentally appropriate teaching methods into the classroom.
- I consistently demonstrate professionalism and I am a strong communicator. My previous employers and professors can attest that I demonstrate professionalism when collaborating with colleagues and administrators. Further, I take pride in ensuring effective communication with parents in both English and Spanish, and I have volunteered to translate for parents on several occasions.
- Early childhood education is my passion and I am involved in the field. I enjoy researching the latest trends in the field and I am knowledgeable about curriculum planning consistent with California Early Learning System for Infants-Toddlers and Preschool. Additionally, I am involved in National Association for the Education of Young Children and co-presented at a regional event for new professionals.

Thank you for your time and consideration. I hope to speak with you further about how I can contribute my skills and prior experience to support the Family Care Center.

Sincerely,

Michelle Mills

When sending a cover letter and resume by email, attach the files as PDFs. In the body of the email, write a basic introduction and include your contact information. For example:

"Dear Jane Smith: I am excited to apply for the part-time Medical Assistant position with ABC Hospital. Please see my attached resume and cover letter.

Thank you, Michelle Mills 805-555-5555 FirstNameLastName@gmail.com"

# **Cover Letter Review Checklist**

Layout & Appearance	Yes	No	Comments/Notes
Is my name at the top of the page, 2 points larger than rest of cover letter and in bold?			
Are my address, phone number and email easy to read and accurate? Do I have an appropriate email address and have I changed my cell phone message to be professional?			
Is my cover letter an appropriate length, not exceeding one page?			
Is my format (e.g. font, size) consistent throughout? 11- 12 point font			
Is the contact information and address of the company I am applying to left aligned at top of page after the date?			
Did I insert a space after company contact information then address the hiring manager by name (if possible)?			
Are margins standardized, matching those of attached resume (e.g. 1-inch, no smaller than 0.5-inch)?			
Did I use appropriate line spacing, between single and 1.5?			
Is my document free of any pictures/graphics or colors?			

Content	Yes	No	Comments/Notes
Is my opening paragraph brief and direct?			
Did I identify the company name and position, and include why I am applying to the position?			
Did I state where I discovered the position or who referred me, if applicable?			
Is the body of my cover letter brief, with two or three short paragraphs (or targeted bullet points)?			
Did I include keywords, skills, and requirements from the job description to describe my fit for the position?			
Is my closing send-off professional?			
Did I include a hand written signature in addition to my typed name in the closing (for cover letters that will be submitted hard copy)?			